



Indian Institute of Management  
Rohtak



# One Year Post - Graduate Programme in Management for Executives

A composite delivery mode (online/offline) program that equip you with the skills needed to become a management leader and a global change agent.





# One Year Post - Graduate Programme in Management for Executives

## About IIM Rohtak

Established as 8th IIM under the aegis of MHRD, Govt. of India, IIM Rohtak is fast developing into one of the finest management institutes in the country. IIM Rohtak is envisioned to be number one management institution in entire north India and among the top five management institutions in India in the next five years.

## Introduction to the Programme

IIM Rohtak invites online application from working professionals for One Year Post Graduate Programme in Management for Executives (ePGPx). The focus of the programme is on general management orientation and practical knowledge with an emphasis on inculcating exemplary leadership in challenging managerial situations.

## Objectives of the Programme

- The programme aims at providing practical knowledge and personalized learning with a focus on intensive, multi-functional view on leadership
- The programme's focus is on sharpening critical managerial skill sets, solidifying leadership capabilities, and learning the tools and techniques for long-term success of an organization
- The programme insists upon an amalgamation of the practical knowledge and personal awareness by honing analytical skills, facilitating new strategic frameworks, and building greater confidence.

## Pedagogy

Using case method as pedagogy, IIM Rohtak will encourage you to reflect, analyze, critique, innovate and eventually learn the intricate aspects of the present day businesses, organization, and industry.

The cases will enable you to apply theoretical knowledge to real-world business situations, and in the process will prepare you for leadership positions. The programme offers a rich mix of simulation exercises, games, role play, live projects, and assignments, planned for you throughout the programme.

## Programme Content

Following are the basic building blocks of the programme:

- **Induction and Campus Immersion:** Introduces the participants to the culture and pedagogy of IIM Rohtak and helps them to understand the self while making a transition to the ePGPx life and the future.
- **Courses:** Bouquet of core and elective courses provide a rigorous grounding in the fundamentals of management. The courses are designed to cover all the aspects of business management
- **Independent Research Project:** Focused projects offer opportunities to explore new areas of learning and encourage participants to reflect on and leverage past experiences.







## Programme Design & Duration \*

- Duration of the programme will be one year. This will include total 500 interactive sessions with a mix of Offline Sessions, Online Sessions, and Project Work.

Offline Sessions	100
Online Sessions	300
Project Work	100

(\* Tentative)

Session Duration: 1 hour 15 minutes

Course Duration (in hours) : 625

- There will be three mandatory in-campus modules (Offline Sessions at IIM Rohtak)
- Online Sessions will be scheduled thrice a week on every Friday, Saturday, and Sunday.

Friday	Evening	2 Sessions
Saturday	Morning	3 Sessions
Sunday	Morning	3 Sessions

- Delivery: We have a state of the art Online Synchronous Learning Technology platform using one of the best technology (Direct to Desktop/Direct to Device) where students can attend their online sessions from anywhere with the help of Laptops, Tablets, etc.

## Evaluation

- End-Term examination will be held in Online mode.
- Apart from End-Term examinations, evaluation may also include Live Projects, Online Assessments, Case Study Discussions, Quizzes, Assignments, and Class Participation.
- The final decision on evaluation methods will rest with the course faculty and may change with prior intimation.

## Certification

On successful completion of the academic requirements of the one year ePGPx programme, the students will be awarded '**One Year Executive Post Graduate Diploma in Management.**' IIM Rohtak alumni status will be awarded to all ePGPx graduates.

## Admission

### Minimum Eligibility Criteria

- A Bachelor's Degree or Post Graduation Degree in any discipline with minimum 50% aggregate mark or equivalent CGPA.
- 5 Years of managerial/ entrepreneurial/ professional experience at the time of application.

## Selection Procedure

Candidates who fulfil the above-mentioned minimum criteria and want to apply for the program should qualify in any of the following competitive exams to appear for the Personal Interview.

Valid Ueqtg"CAT"\*97"r gtegpwrg+/ GMAT"\*772"qt"cdqyg+ / GRE"\*522"qt"cdqyg+of last 5-years/IIMR-Entrance Test\*

OR

Group A' officers inducted through UPSC exam.

The candidates will be evaluated and screened in the first stage. The shortlisted candidates will be interviewed, and final offers will be made. A statement of purpose may also be required at the time of Registration.

\* (Rs. 1000/- for IIMR- Entrance Test Fees)





## Programme Structure

### Term I

Financial Reporting & Analysis  
 Financial Markets  
 Human Resource Management I  
 Microeconomics  
 Probability and Statistics I  
 Probability and Statistics II  
 Operations Management  
 Marketing I  
 Legal Aspects of Business  
 Understanding People and Organisations I  
 Written Analysis and Communication I

### Term II

Costing and Control Systems  
 Financial Markets II  
 Human Resource Management II  
 Internet Technology and E-Commerce for  
 Business Ethics  
 Macroeconomics and Economic Policy  
 Marketing II  
 Operations Management  
 Decision Making  
 Spoken and Business Communication  
 Understanding Business and Organisations II

### Term III

Business Research Methods  
 Corporate Finance  
 Government Systems and Processes  
 Information System Business  
 Marketing III  
 Socio-Cultural Environment of Business  
 Strategic Management  
 Written Analysis and Communication II

## Programme Schedule

### Term – I

<u>From</u>	<u>To</u>	<u>Event</u>	<u>Sessions</u>
Oct to Jul 2018		Induction cum Orientation & 1 <sup>st</sup> In-Campus Module	35
		Online Classes	100
		3-weeks Break	
		Term End Exam	

### Term – II

<u>From</u>	<u>To</u>	<u>Event</u>	<u>Sessions</u>
July to Oct 2018		2nd In-Campus Module	30
		Online Classes	100
		3-weeks Break	
		Term End Exam	

### Term – III

<u>From</u>	<u>To</u>	<u>Event</u>	<u>Sessions</u>
Nov-2018 to Feb-2019		3rd In-Campus Module	35
		Online Classes	100
		Term End Exam	
Total Sessions			<b>400</b>
2 Project Works			<b>100</b>
Overall Total Sessions			<b>500</b>

**Course Duration (in hours): 625**

**Note – Programme Schedule is tentative and may**



## Programme Fee

**Total Programme Fee is ₹ 5,25,000/- plus applicable taxes.**

Also, the participants will pay In-Campus Module Fees of ₹ 5000/- plus taxes per day for local travel and well-appointed accommodation.

The fee is inclusive of all academic charges, examinations, textbooks, and study material. All fees are non-refundable. Fees can be paid by Cheque/Demand Draft/NEFT/Payment Gateway.

1st Instalment	₹ 1,75,000/- (\$ 2500)
2nd Instalment	₹ 1,75,000/- (\$ 2500)
3rd Instalment	₹ 1,75,000/- (\$ 2500)

## How to Apply

All the Candidates applying for the programme are required to pay a non-refundable application fee of ₹2000/- (\$30). Online application link is available at

<http://www.iimrohtak.ac.in>

## Important Dates

Online Application Opens	01-Jan-2018
Last date for submission of online Application	15-Apr-2018
Last date of receipt of hard copy of Application Form	20-Apr-2018
Entrance Test & Personal Interview	5-6 May 2018
Announcement of Selection List	9-May-2018
Induction & Orientation of the Programme	25-May-2018

## Director's Message



*I am delighted to introduce the one year Post-Graduate Programme for Executives (ePGPx) at IIM Rohtak. The ePGPx Programme at IIM, Rohtak is designed to deliver sound contemporary principles of management, and practical insights.*

*The academic rigor in the design of the programme and the precision in its delivery would surely enable the participants to be outstanding managers in the challenging environments.*

**Prof. Dheeraj Sharma**  
Director, IIM Rohtak

## Contact

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